

Preparing and Using a Budget

Andre Weltman, Chair Mary Soderberg, Vice-Chair Friends of Pine Grove Furnace State Park

Importance off an annual budget:

- Sources and uses of your funds
- Spending priorities for the year
- Record of your budgetary decisions
- Improved accountability and transparency

Instituting a budget process:

- Appoint a board member to create a draft budget in Excel including sources and uses.
- Share the draft budget with the entire board and park manager for discussion.
- Board should vote to approve the finalized budget.
- Set aside a meeting every year to discuss spending priorities with your entire board and your park manager.
- Include the budget as a routine board agenda item.
- Submit your budget with your annual report to PPFF.

Sources of information:

- 1. Annual Financial Report to PPFF lays out your sources of revenue for the prior year.
- 2. The end-of-year financial statement from PPFF contains:
 - a. Year-end balance at the bottom of the statement.
 - a. Routine expenditures that you make every year such as merchandise, ice, or volunteer supplies.
- 3. Cost estimates for any proposed new expenditures.

Use your end-of-year PPFF statement from the prior year to determine your beginning balance for your budget. In this example we will use \$38,007.41 as the amount to be carried over to begin the new budget.

| | | General | | | /lerch les (not ewood) | ot Koppenhaver Bridge Project | | Memorial Fund | | Funds Total | |
|---|------------------|---------|-----------|-------------|------------------------------|----------------------------------|-------------|------------------|--------|-------------|------------|
| 12/15/2020 Online fee 12.14 | \$ 1.75 | \$ | 1.75 | | | | | | | \$ | 1.75 |
| 12/16/2020 LW Bristol Classics retail | \$ 532.18 | | | \$ | 532.18 | | | | | \$ | 532.18 |
| 12/31/2020 Andre Weltman gasoline | \$ 50.92 | \$ | 50.92 | | | | | | | \$ | 50.92 |
| 12/31/2020 Gannett Fleming bridge project | \$ 9,420.50 | | | | | \$ | 9,420.50 | | | \$ | 9,420.50 |
| 12/30/2020 Online fee 12.28 | \$ 6.10 | \$ | 6.10 | | | | | | | \$ | 6.10 |
| 12/31/2020 PPFF fees | \$ 282.00 | \$ | 282.00 | | | | | | | \$ | 282.00 |
| | | | | | | | | | | \$ | - |
| | | | | | | | | | | \$ | - |
| | | | | | | | | | | \$ | - |
| | | | | | | | | | | \$ | - |
| | | | | | | | | | | \$ | - |
| <u>Total Expenses</u> | \$ 215,055.99 | \$ | 79,307.49 | \$ <i>4</i> | 4,993.26 | \$ | 130,095.24 | \$ | 660.00 | \$ | 215,055.99 |
| Current Balance | \$ 38,007.41 | \$ 4 | 42,125.16 | \$13 | 1,339.49 | \$ | (18,095.24) | \$2, | 638.00 | \$ | 38,007.41 |

Note: The 2021 year-end statements were not available when this slide was prepared, so a prior year was used.

Use the revenue reported in your PPFF Annual Financial Report as the basis for estimating your revenue

Every January, each Friends treasurer completes the Annual Financial Report by using the revenue information from the monthly deposits forms plus any online deposits that occur during the year.

| | | PPFF Chapt | er Financial Re | port | | | |
|-------------|-----------|------------------|------------------|-------------|-----|----------|------------------------------|
| | 1 | 2-month per | iod ending 12/3 | 31/2021 | | | |
| | | | | | | | |
| Re | venue: | | | | | | |
| | Membe | rship Dues | | | \$ | 420 | |
| | Contrib | utions - Indiv | idual | | \$ | 2,680 |] |
| | Contrib | utions - Corp | orate | | \$ | 1,300 |] |
| | Events | (Revenue fro | n sales, admissi | ions, etc.) | \$ | 3,500 | Fall Fest, pumpkins, vendors |
| | Sales (P | lease specify: | firewood, ice, | etc.) | \$ | 10,499 | Merchandise Sales |
| | Grants | (information | outlined below | ·) | \$ | 8,000 | Reimbursement Grant |
| | Program | n Fees | | | | | |
| | - | ames of Chan | ce Proceeds | | | | |
| | Value o | f In-Kind Con | tributions | | | | |
| | Other (| Please specif | v source.) | | \$ | 18.263 | Firewood Sales at Campgroun |
| T . | | | | | | | |
| 10 | tal Inco | me | | | \$ | 44,662 | |
| GRANTS | | | | | | | |
| | | | | | | | |
| | eceive an | y grants in 20 | | | _ | | |
| Yes: | × | | No: | | ļ | | |
| lf yes, ple | ase list. | Attach addito | nal page if nece | essary: | | | |
| Gra | nt Source | e: Cumberlan | d Area Econom | nic Develo | pme | nt Corp. | |
| Gra | nt Amou | nt: \$8 000 Pair | nbursement Gr | ant | | | |
| Gla | AHOU | nt. 30,000 Kell | indu sement G | ant | | | |

Begin your budget with the ending balance from your prior year PPFF Financial Statement. Then use the revenues reported in your PPFF Annual Report to estimate next year's revenue. Be conservative.

| | | | _ | | |
|---|-----|----------|---|-------------------|--|
| Sources of REVENUE: | 202 | 1 Actual | | <u>New Budget</u> | |
| Prior Year Balance Carried Forward | | | | \$38,007.41 | Balance from the prior year PPFF Financial Statement |
| Membership Dues | \$ | 420 | | \$450.00 | |
| Contributions - Individual | \$ | 2,680 | | \$2,000.00 | |
| Contributions - Corporate | \$ | 1,300 | | \$1,000.00 | |
| Events (Revenue from sales, admissions, etc.) | \$ | 3,500 | | \$6,000.00 | Fall Fest pumpkin sales, vendor fees |
| Sales (Please specify: firewood, ice, etc.) | \$ | 10,499 | | \$10,000.00 | Merchandise Sales |
| Grants (information outlined below) | \$ | 8,000 | | \$0.00 | No grant funds in 2022 |
| Program Fees | | | | | |
| Small Games of Chance Proceeds | | | | | |
| Value of In-Kind Contributions | | | | | |
| Other (Please specify source.) | \$ | 18,263 | | \$15,000.00 | Firewood Sales |
| Total Income Revenue | | | | \$72,457.41 | Much of the new revenue is received in the Fal |
| | | | | | |

Use Excel to create a budget format that works for you. Once the revenues are entered, use your prior year Financial Statement to begin to enter in routine annual expenditures.

| Revenue: | 2022 Budget |
|--|-------------|
| Starting Balance from Prior Year | \$38,007.41 |
| Membership Dues | \$450 |
| Contributions - Individual | \$2,000 |
| Contributions - Corporate | \$1,000 |
| Events (Fall Fest Vendors, Pumpkin Sales) | \$6,000 |
| Merchandise Sales | \$10,000 |
| Grants | \$0 |
| Firewood | \$15,000 |
| Total Available Revenue | \$72,457.41 |
| | |
| Friends Expenditures | 2022 Budget |
| Friends Operationsn(mailings, hikes, volunteer days) | |
| Friends Merchandise Restocking | |

Use your prior year Financial Statement to determine routine expenditures. Obtain estimates on new expenditures. If uncertain, use a placeholder until you have more information.

| Friends Expenditures | 2022 Budget |
|---|-------------|
| Friends Operations (mailings, hikes, volunteer days) | \$600 |
| Friends Merchandise Restocking | \$5,000 |
| Fall Furnace Fest (pumpkins, insurance, entertainment, etc) | \$6,000 |
| Local Emergency Service Organizations | \$600 |
| Campground Host Golf Cart Maintenance | \$500 |
| Firewood Purchase and Supplies | \$7,000 |
| PPFF Fees (accounting and audit) | \$300 |
| Park Educational Programs | \$2,000 |
| *New History Waysides | \$10,000 |
| *Trail Maintenance (wood for bridge repairs) | \$1,000 |
| Hanging Baskets for Park Office | \$300 |
| *Furnace Stack Repair - match DCNR funds | \$5,000 |
| *Bendersville Trail and Bridge in 2023???? | ? |
| Total Expenditures | \$38,300 |
| *New Expenditures | |

If there are key expenditures or revenues that are uncertain, factor those in by being conservative on your revenue estimates and assume everything will cost more than expected on the expenditure side.

Consider putting some of your budget funds in reserve to make sure we have sufficient funds for unexpected situations.

| Total Available Revenue | \$72,457.41 |
|---|-------------|
| Friends Expenditures | 2022 Budget |
| Friends Operations (mailings, hikes, volunteer days) | \$600 |
| Friends Merchandise Restocking | \$5,000 |
| Fall Furnace Fest (pumpkins, insurance, entertainment, etc) | \$6,000 |
| Local Emergency Service Organizations | \$60 |
| Campground Host Golf Cart Maintenance | \$50 |
| Firewood Purchase and Supplies | \$7,00 |
| PPFF Fees (accounting and audit) | \$30 |
| Park Educational Programs | \$2,00 |
| New History Waysides | \$10,00 |
| Trail Maintenance (wood for bridge repairs) | \$1,00 |
| Hanging Baskets for Park Office | \$30 |
| Furnace Stack Repair - match DCNR funds | \$5,00 |
| Bendersville Trail and Bridge in 2023???? | ? |
| Total Expenditures | \$38,300 |
| Revenues Less Expenditures | \$34,15 |
| Reserve Amount | \$20,00 |
| Potential Funds Available | \$14,15 |

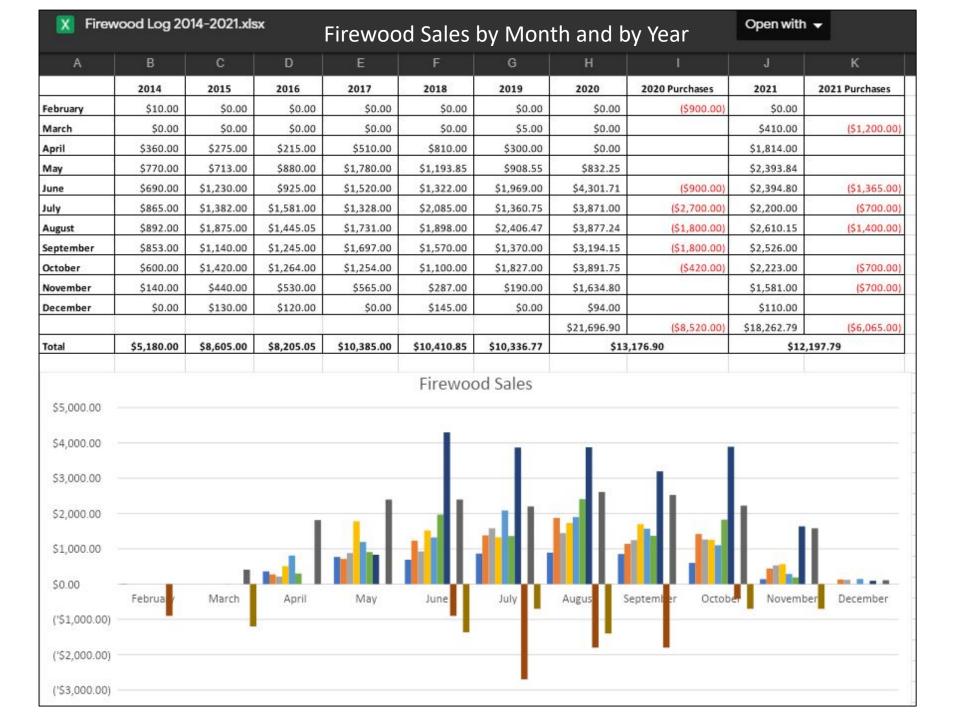
Combine your revenues and expenditures onto a single page, show the difference between Total Revenues and Total Expenditures.

Present it to your entire board and park manager to review, discuss and change.

Update as necessary and present the revised budget for approval.

If you are uncertain about additional costs or the timing of the availability of revenue, hold some of your budget in reserve.

| Friends Revenue: | 2022 Budget |
|---|-------------|
| Starting Balance from Prior Year | \$38,007.41 |
| Membership Dues | \$450 |
| Contributions - Individual | \$2,000 |
| Contributions - Corporate | \$1,000 |
| Events (Fall Fest Vendors, Pumpkin Sales) | \$6,000 |
| Merchandise Sales | \$10,000 |
| Grants | ŚO |
| Firewood | \$15,000 |
| Total Available Revenue | \$72,457.41 |
| | |
| Friends Expenditures | 2022 Budget |
| Friends Operations (mailings, hikes, volunteer days) | \$600 |
| Friends Merchandise Restocking | \$5,000 |
| Fall Furnace Fest (pumpkins, insurance, entertainment, etc) | \$6,000 |
| Local Emergency Service Organizations | \$600 |
| Campground Host Golf Cart Maintenance | \$500 |
| Firewood Purchase and Supplies | \$7,000 |
| PPFF Fees (accounting and audit) | \$300 |
| Park Educational Programs | \$2,000 |
| New History Waysides | \$10,000 |
| Trail Maintenance (wood for bridge repairs) | \$1,000 |
| Hanging Baskets for Park Office | \$300 |
| Furnace Stack Repair - match DCNR funds | \$5,000 |
| Bendersville Trail and Bridge in 2023???? | ? |
| Total Expenditures | \$38,300 |
| | |
| Revenues Less Expenditures | \$34,157 |
| Reserve Amount | \$20,000 |
| Potential Funds Available | \$14,157 |



Begin by instituting a budget process:

- Appoint a board member to create a draft budget in Excel including sources and uses.
- Share the draft budget with the entire board and park manager for discussion.
- Board should vote to approve the finalized budget.
- Set aside a meeting every year to discuss spending priorities with your entire board and your park manager.
- Include the budget as a routine board agenda item.
- Submit your budget with your annual report to PPFF.



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